What a difference an OFDI makes. Firm-level evidence from the EU

by Valeria Gattai | Piergiovanna Natale | Koray Aktas | Università degli Studi di Milano-Bicocca | Università degli Studi di Milano-Bicocca | Università degli Studi di Milano-Bicocca

Abstract ID: 222

Inviato: 12/04/2023

Evento: XXI Workshop Annuale SIEPI

Argomento: 7. Internazionalizzazione, competitività e catene globali del valore Parole chiave: European Union (EU), Foreign Direct Investment (FDI), Outward Foreign Direct Investment (OFDI), difference-in-difference (DID), propensity score matching (PSM)

*I*Using a balanced panel of 3,136 European firms over the years 2007-2015, this study investigates the effects of outward Foreign Direct Investment (OFDI) on performance.

Controlling for self-selection through propensity score matching techniques at baseline in a two-way fixed effect difference-in-difference framework, we find that OFDI firms exhibit higher productivity, value-added, sales, and profit compared with non-OFDI firms. Our heterogeneous analysis by destination reveals that the largest performance premia accrue to firms engaged in OFDI directed to non-EU countries and developed economies. Our heterogeneous analysis by ownership structure shows that OFDI managed via joint-venture or wholly owned enterprise have similar, positive effects on performance. Investing abroad entails no reduction in the parent companies' number of employees. Furthermore, OFDI firms investing in non-EU countries and developed economies experience increases in employment compared with non-OFDI firms. Finally, we document an increase in research and development (R&D) expenditure for OFDI firms at both the intensive and extensive margins, pointing to the surge in R&D expenditure as a potential driver behind the observed performance premia.