

### Skill distances and the cost of moving to "safe haven" occupations

#### Mariagrazia Squicciarini

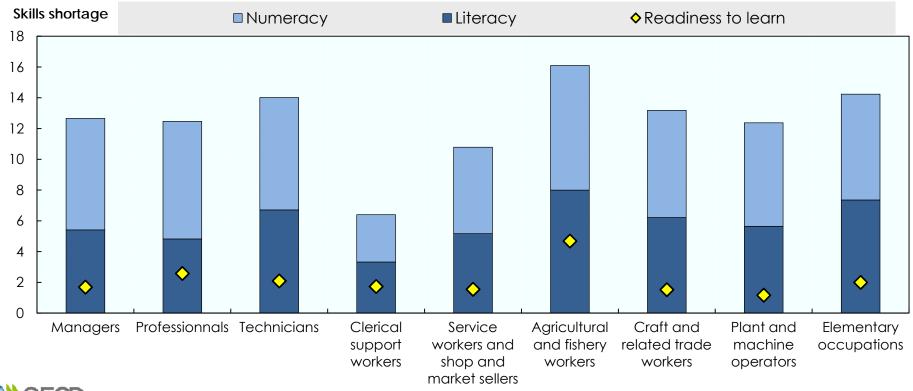
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# NEED TO RETHINK EDUCATION AND LIFELONG LEARNING POLICIES

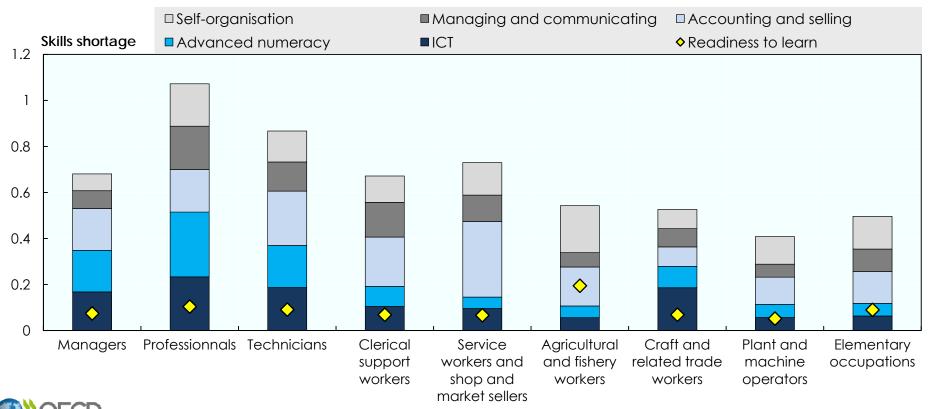
- Digitalisation heightens the need for workers to adapt and transition to different/new occupations
- These transitions require individuals to have or develop cognitive skills and skills for the performance of job-related tasks
- Education and training policies can prepare workers for these transitions and facilitate transitions towards occupations with close skills requirements and low automation probability.

### MOVING WITHIN THE SAME GROUP OF OCCUPATIONS - COGNITIVE SKILLS





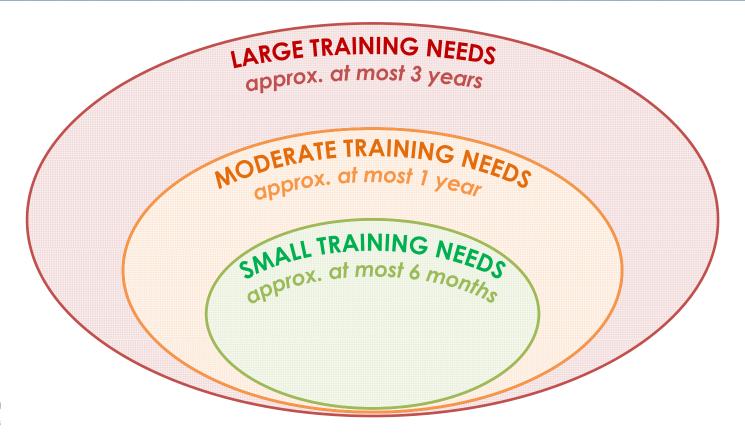
### MOVING WITHIN THE SAME GROUP OF OCCUPATIONS - TASK-BASED SKILLS





Source: Survey of Adult Skills (2012, 2015) based on Bechichi et al., 2018

# 3 UP-SKILLING OR RE-TRAINING EFFORTS



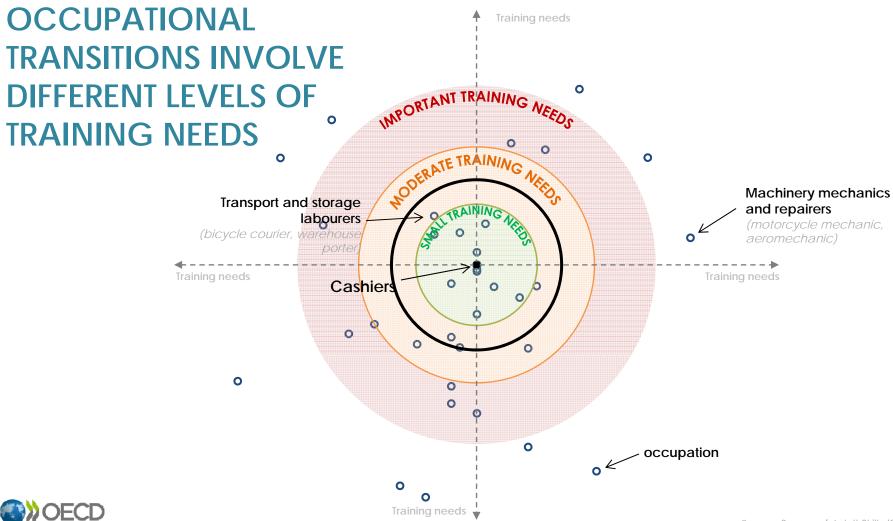




**AUTOMATION PROBABILITY: 90%** 

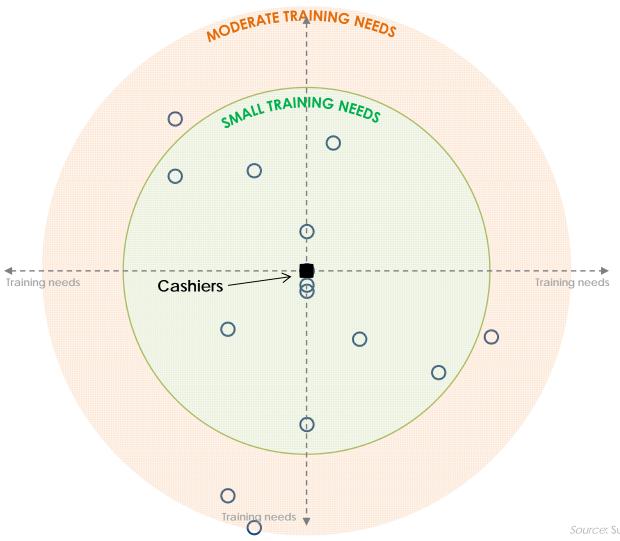
**# JOBS IN THE US: >3 MILLION** 

Source: Frey and Osborne (2013); U.S. Bureau of Labor Statistics



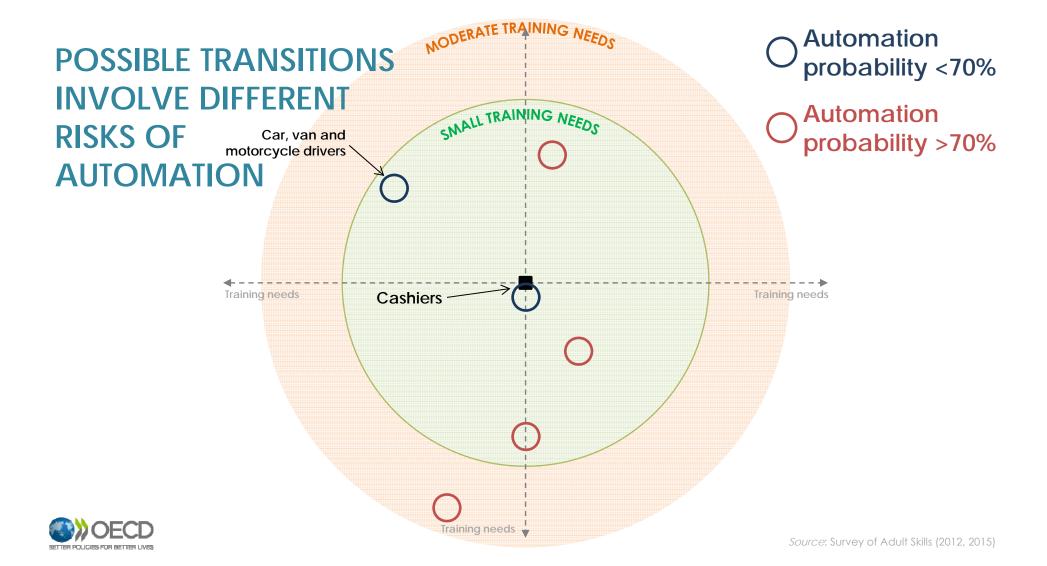


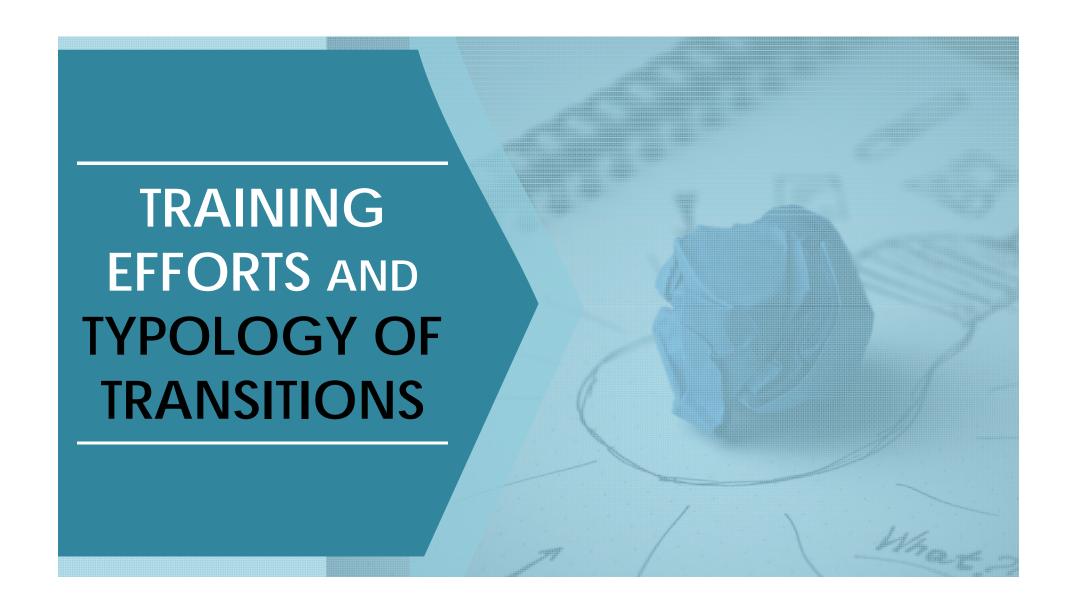
Source: Survey of Adult Skills (2012, 2015)



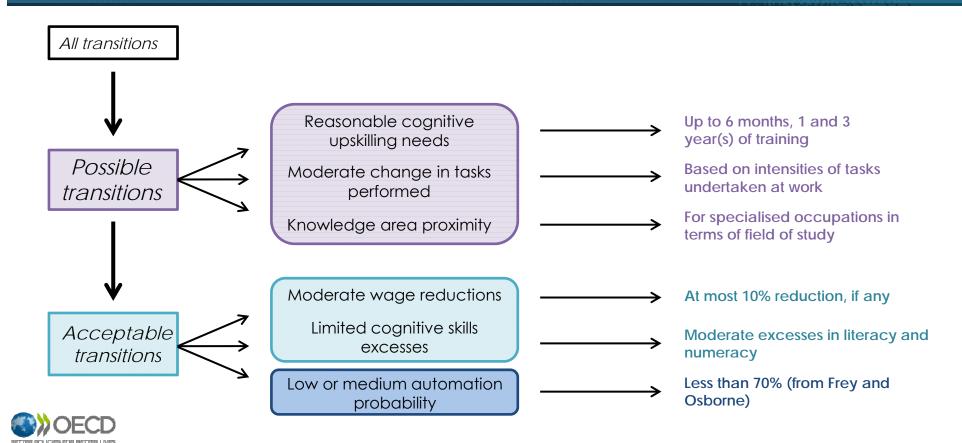


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### TYPOLOGY OF TRANSITIONS



### COUNTRY CLUSTERS



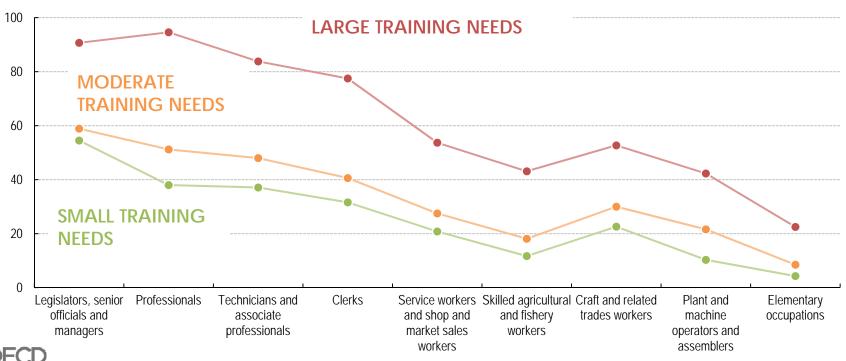
CLUSTER	COUN	TRIES	CHARACTERISTICS of Skills distribution
Cluster 1	Chile Greece Italy Lithuania	Russian Federation Slovak Republic Turkey	Low skills proficiency + small dispersion
Cluster 2	Australia Canada Ireland	New Zealand United Kingdom United States	Medium skills proficiency + large dispersion
Cluster 3	Austria Belgium Czech Republic Denmark Finland	Germany Japan Netherlands Norway Sweden	High skills proficiency+ small dispersion
Cluster 4	Estonia France Israel Korea	Poland Singapore Slovenia Spain	Medium skills proficiency + medium dispersion



# **POSSIBLE AND ACCEPTABLE TRANSITIONS**

# NUMBER OF POSSIBLE TRANSITIONS INCREASING WITH SKILL LEVEL

SHARE OF POSSIBLE TRANSITIONS BY SCENARIO AND OCCUPATION GROUP (%)

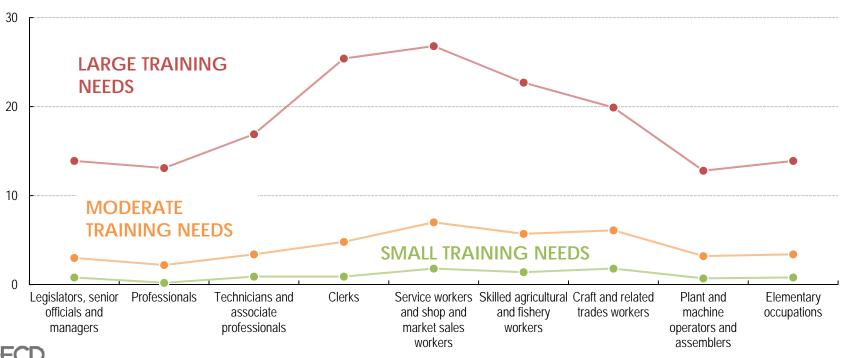




Source: Survey of Adult Skills (2012, 2015)

# HIGH AND LOW SKILLED OCCUPATIONS HAVE FEW ACCEPTABLE TRANSITIONS

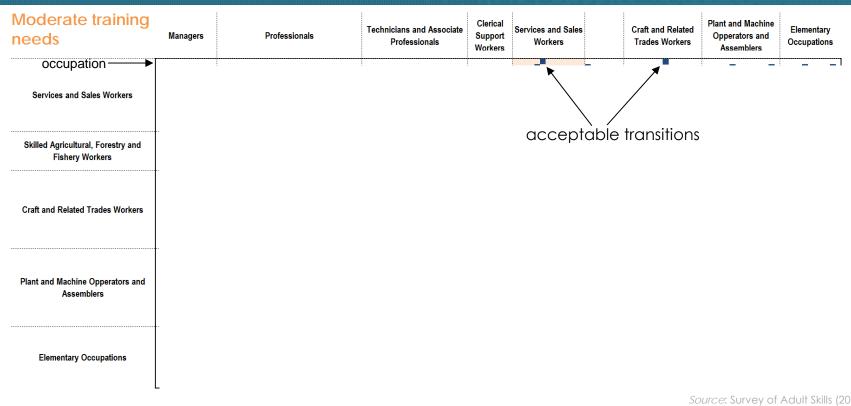
SHARE OF ACCEPTABLE TRANSITIONS BY SCENARIO AND OCCUPATION GROUP (%)





Source: Survey of Adult Skills (2012, 2015)

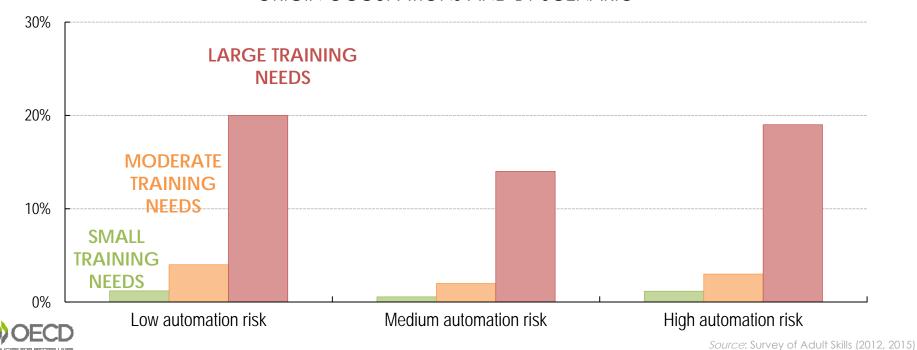
### WHERE ARE OCCUPATIONS' ACCEPTABLE TRANSITIONS?





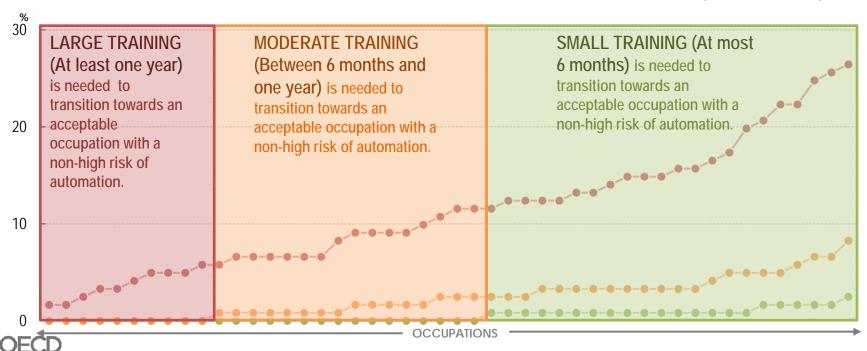
### NO DIFFERENCES IN THE SHARE OF ACCEPTABLE TRANSITIONS

AVERAGE SHARE OF ACCEPTABLE TRANSITIONS BY RISK OF AUTOMATION OF ORIGIN OCCUPATIONS AND BY SCENARIO



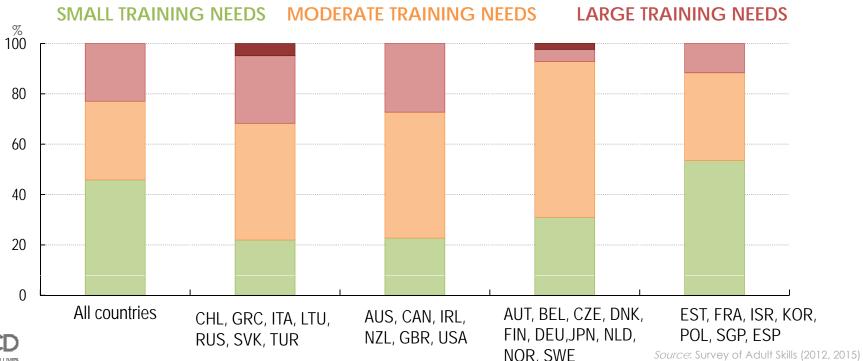
### MOST OCCUPATIONS AT HIGH RISK CAN TRANSITION WITH MODERATE TRAINING

SHARE OF ACCEPTABLE TRANSITIONS towards occupations with a LOW OR MEDIUM RISK OF AUTOMATION FOR ORIGIN occupation with a HIGH RISK OF AUTOMATION (SAFE HAVEN)



### NUMBER OF OCCUPATIONS TO BE TARGETED BY POLICIES VARY BETWEEN CLUSTERS

SHARE OF OCCUPATIONS AT HIGH RISK OF AUTOMATION BY SMALLEST TRAINING NEED FOR WHICH AT LEAST ONE SAFE HAVEN CAN BE FOUND





### SHARE OF EMPLOYMENT IN OCCUPATIONS TO BE TARGETED BY POLICIES

SHARE OF WORKERS IN HIGH RISK OCCUPATIONS WITHOUT A SAFE HAVEN UNDER 1 YEAR OF TRAINING (%)





### HIGH RISK OCCUPATIONS NEED A MIX OF COGNITIVE AND SOFT SKILLS

RELATIVE TRAINING NEEDS INVOLVED IN ACCEPTABLE TRANSITIONS for occupations at HIGH RISK OF AUTOMATION towards occupations at LOW or MEDIUM RISK OF AUTOMATION

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High training effort

	ICT Skills	Advanced Numeracy Skills	Accountancy and Selling Skills	Managing and Communication Skills	Self- Organisation Skills
Cluster 1: CHL, GRC, ITA, LTU, RUS, SVK, TUR	16%	12%	14%	29%	29%
Cluster 2: AUS, CAN, IRL, NZL, GBR, USA	23%	13%	12%	33%	19%
Cluster 3: AUT, BEL, CZE, DNK, FIN, DEU,JPN, NLD, NOR, SWE	20%	7%	11%	38%	24%
Cluster 4: EST, FRA, ISR, KOR, POL, SGP, ESP	22%	9%	15%	31%	23%
All countries	22%	10%	16%	33%	20%

Source: Survey of Adult Skills (2012, 2015)

### SUMMING UP



#### All occupations

- Possible transitions entailing small retraining needs for almost all occupations...
- But few acceptable transitions with small retraining effort

#### Occupations at high risk of automation

- For a subset of occupations (10) at high risk of automation, large re-training effort needed to identify acceptable transition: occupations in a critical situation
- Training in cognitive skills (literacy, numeracy) and soft skills appears to be crucial



## OCCUPATIONAL TRANSITIONS: the Cost of Moving to a "Safe Haven"

#### The context



- Digitalisation (among others) changes the nature of work.
- With the changing nature of work, tasks change.
  - Especially true if occupations display tasks at high <u>risk of</u> <u>automation</u>.
  - => Focus on <u>cross-occupation transitions.</u>
- Transitions may require reskilling or upskilling.
- Objective: what is the <u>cost of reskilling</u> required by these transitions?

#### The framework



- Starting point:
  - Measure of COGNITIVE DISTANCE between origin and destination occupations.
  - Considers only acceptable transitions.
  - 3 scenarios depending on re-training length.

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- Starting point:
  - Measure of COGNITIVE DISTANCE between origin and destination occupations.
  - Considers only acceptable transitions.
  - 3 scenarios depending on re-training length.
- BUT simplifying assumptions:
  - Transitions are successful: workers are able to learn;
  - job to training to job transitions, i.e. no unemployment spell;
  - Does not say anything about preferences in location, contract type, etc.
    - Not a prediction of transition patterns !!!

#### The cost of transitions



- TOTAL COST of moving = direct + indirect/opportunity.
  - <u>Indirect</u>: *cluster-specific a*verage worker's wage from PIAAC.
  - <u>Direct</u>: Per student, country specific cost. Education at a Glance (2017).

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- One estimate per 123 ISCO-08 occupations, 31 countries and 3 scenarios.

#### The cost of transitions



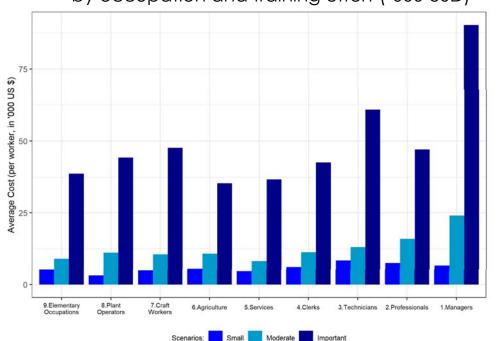
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- One estimate per 123 ISCO-08 occupations, 31 countries and 3 scenarios.
- Estimates presented for :
  - Overall sample, pooling over countries.
  - Restricted sample: occupations of origin at high Risk Of Automation.



#### Average cost per person



Average per-person total cost, by occupation and training effort ('000 USD)

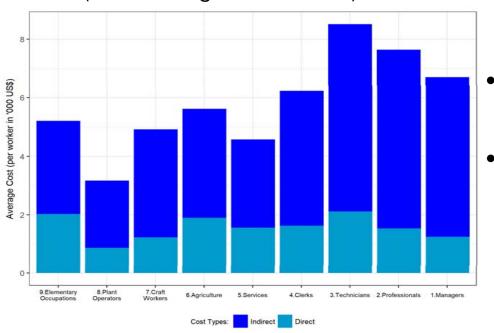


- Cost increases with the training effort.
- Average per-person cost:
  - Small:  $\$ [1; 15,000] \rightarrow \$7,000$
  - Moderate: \$[2,000; 35,000] → \$13,000
  - Important: \$[24,000; 98,000] → \$50,000

#### Average cost per person



Average per-person cost, by occupation (Small training effort, '000 USD)



- Direct vs indirect cost
  - Indirect cost more important than direct
- High-skill vs low-skill occupations
  - Differences are statistically significant



# Moving to a "Safe Haven"

Country-level estimates



- Minimum cost of moving to a safe haven:
  - Focus on occupations of <u>destinations at low/medium Risk of Automation</u>
  - Average cost of moving to the nearest scenario

(does not say anything about the « quality » or « security » of the job).



- Minimum cost of moving to a safe haven:
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- Estimates of the costs at the <u>country-level</u>:
  - (Average cost per occupation)\*(# employees in the occupation of origin),
    then sum over all occupations in the country.



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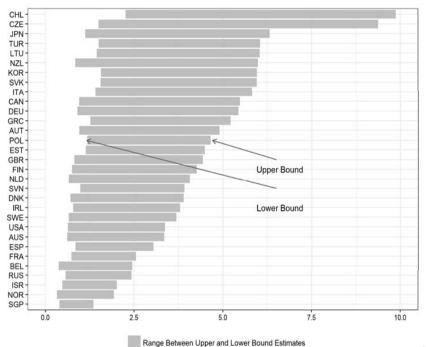
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- Estimates of the costs at the <u>country-level</u>:
  - (Average cost per occupation)\*(# employees in the occupation of origin),
    then sum over all occupations in the country.
  - Upper bound: all individuals employed in the occupation are at high ROA.
  - Lower bound: only a share\* of employed workers are at high ROA.

\* Computed by Nedelkoska and Quintini (2018), based on PIAAC.



Country-level **total** cost to nearest available destinations (% GDP, Lower and Upper bounds)



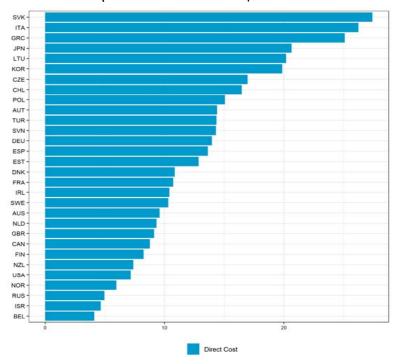
- Approximate magnitude:
  - Lower bound average: 1%
  - Upper bound average: 4.6%
- Heterogeneity between countries: multiple channels at play.

NOT to be sustained in one year only!

# ... in terms of education expenditure



County-level **direct** cost to "safe haven" – lower bound (% education expenditure – levels 3 to 8)



- Opportunity cost is larger part
- Yet, heterogeneity between PIAAC countries remains.
  - Average (lower bound): 12.7%

Source: Authors' calculations based on Survey of Adult Skills (2012, 2015), Education at a Glance (2018)

# The cost in an ageing society



Correlations of per-worker total cost and age

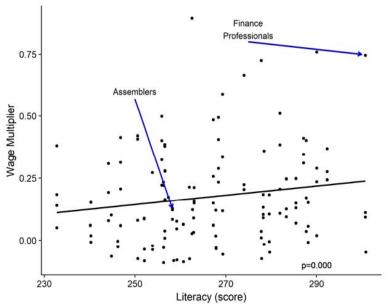
(a) All o	(a) All occupations with acceptable transitions						
	Min	Small	Moderate	Important			
Average Age	0.113***	0.148***	0.039***	0.056***			
% young (25-35)	-3.657***	-5.495***	-1.460***	-1.453***			
% elderly (55-65)	2.582***	3.239***	0.757**	1.838***			
Median Wage control	YES	YES	YES	YES			
Country FE	YES	YES	YES	YES			
(b) Only high ROA occupations with acceptable, low-ROA transitions							
	Min	Small	Moderate	Important			
Average Age	0.097***	0.111**	0.065**	0.012***			
% young (25-35)	-3.377***	-6.101***	-0.823	-0.469***			
% elderly (55-65)	1.06	0.777	-0.655	0.381***			
Median Wage control	YES	YES	YES	YES			
Country FE	YES	YES	YES	YES			

- Higher average age of workers in the occupation associated to a higher total cost of moving.
- BUT correlation disappears if controlling for occupation of employment.
  - Correlation explained by the age composition of occupations,
- OLS regressions estimated on the sample of country-occupation pairs
- Robust standard errors in parentheses.
- \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.</p>

### Wage gains



Median skills and gains in median hourly wage (0 = same wage before and after transition)



- Higher cognitive skills are associated to higher total costs
  - OLS regressions with a non-linear effect and controlling for wage
- BUT they may also gain more from the transition (see graph).
  - Positive and statistically significant correlation

#### Conclusions



- 1st estimates of occupation&country specific cost of retraining.
- Important caveats (in some cases, no data available)
  - Differences in effectiveness of education and training systems? (Cross-country and within-country).
  - Individual (and adult) ability to learn.
  - RoA: technology diffusion and adoption across occupations, sectors, firms, etc....
  - Differences in costs if training is firm- vs government- provided?
  - Work and learn at the same time? importance of learning on the job?
  - Role of technology in shaping opportunity to learn and effectiveness of learning (MOOCs)?

### Policy discussion



- Are currently available resources sufficient? Are education and training systems ready or suitable for lifelong learning?
  - Efficiency & effectiveness of training systems: how to factor this in?
- Who should bear the cost of transition? How to best split it?
  - In-school, in vocational training, on the job, all?
- Cost of retraining vs cost of unemployment.
- How to make life-wide learning the new normal: a "learning & working" system?

